GSP MATTERS FOR MASSACHUSETTS

The Generalized System of Preferences (GSP) program allows U.S. companies to import certain products duty free from developing countries. In 2012, GSP eliminated tariffs on nearly \$20 billion worth of imports and saved American companies \$750 million, including those in Massachusetts.

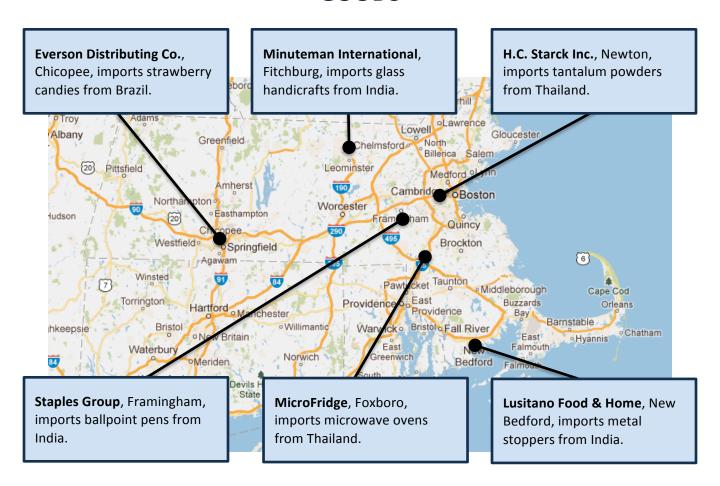
Yet GSP expires on July 31, 2013 and Congress must pass legislation to renew GSP for Massachusetts companies to continue receiving these benefits.

Massachusetts'
2012 GSP Imports
\$193 million

Massachusetts' 2012 GSP Savings \$7.3 million

Average Tariff Without GSP 3.8%

MASSACHUSETTS COMPANIES IMPORTING GSP-ELIGIBLE GOODS



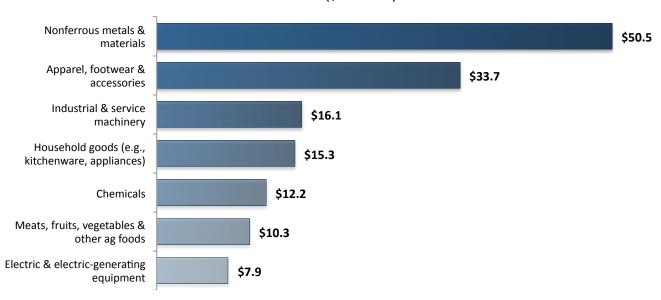
Source for all data is The Trade Partnership, supplemented by company import records from Panjiva. For more information, contact: Dan Anthony, 202-347-1085, anthony@tradepartnership.com

MASSACHUSETTS' GSP IMPORTS BY PRODUCT TYPE

Most Massachusetts imports under GSP are raw materials and industrial goods whose duty-free treatment helps Massachusetts companies remain competitive.

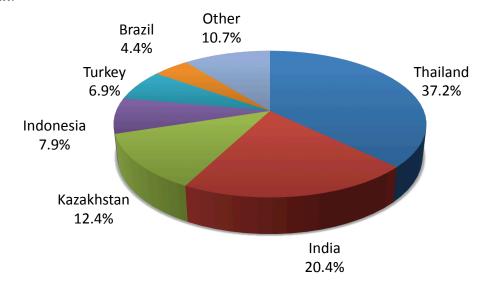
Massachusetts' GSP Imports, 2012

(\$ millions)



MASSACHUSETTS' GSP IMPORTS BY SOURCE COUNTRY

GSP eliminates tariffs on certain products from more than 130 countries, but the vast majority of Massachusetts imports under GSP come from a handful of countries, led by **Thailand**, **India**, and **Kazakhstan**.



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