

Joseph F. Francois

Current positions

Managing Director, Trade Partnership Worldwide, LLC, 2001 to present.

Consultant, The Trade Partnership. 2001 to present.

Professor of Economics (with chair in economic theory), Johannes Kepler Universität Linz, Austria, 2007 to present.

Research Fellow, Centre for Economic Policy Research (CEPR), London, 1994 to present.

Research Fellow and Board Member, Global Trade Analysis Project, Purdue University, Indiana, 1996 to present.

Director and Co-founder, European Trade Study Group (a European Science Foundation-supported research network), 1997 to present.

Director, Institute for International and Development Economics (Stichting IIDE), Rotterdam, 1997 to present.

Senior Research Fellow, Vienna Institute for International Economic Studies, 2007 to present.

Selected past positions

Research Fellow, Tinbergen Institute, Rotterdam, 1997 to 2007.

Professor of International Economics, Chair of Political Economy and International Development, Erasmus University (Rotterdam), 1996 to 2007

Research Economist, World Trade Organization/GATT, Geneva, 1993 to 1996.

Director of Office of Economics (acting) and Chief of Research, U.S. International Trade Commission, Washington, DC, 1991 to 1993.

Research Economist, U.S. International Trade Commission, Washington, DC, 1987 to 1990.

Economist, U.S. Bureau of Labor Statistics, Washington, DC, 1983 to 1987.

Occasional positions

Consultant: World Bank, OECD, European Commission, British Foreign & Commonwealth Office, Swedish Ministry for Foreign Affairs, World Trade Organization, German Ministry for Foreign Affairs, UNCTAD, USAID.

Visiting Professor, Visiting Lecturer or Visiting Fellow: University of Adelaide (1996-present), Strathclyde University (2003-present), Institute d'Etudes Politiques de Paris (1999-2007), Trinity College Dublin (2005), The George Washington University (1991-1993), University of Maryland (1988-90), Economic Education Research Center, Moscow (1998), World Bank Institute (1998-2001), University of Capetown (2000, 2004), Institute for Advanced Studies (Vienna) (2007).

Editorial positions

Review of Development Economics
German Economic Review
World Trade Review
Empirica
Economics e-journal

Education

Ph.D. in economics, 1984-1988, University of Maryland.
M.A. in economics, 1983-1983, University of Virginia.
B.A. in economics with distinction, 1979-1982, University of Virginia.

Referee

American Economic Review
Asia Pacific Economic Review
Cambridge University Press
Canadian Journal of Economics
Economic Journal of Economic Modeling
Elsevier-North Holland Press
European Economic Review
European Journal of Political Economy
German Economic Review
Global Economy Journal
International Economic Journal
International Economic Review
Journal of Agricultural Economics
Journal of Development Economics
Journal of Economic Integration
Journal of International Economics
Journal of International Trade and Economic Development
Journal of Policy Modelling
Journal of Policy Reform
Journal of Public Economics
Journal of American Agricultural Economics Association
Land Economics
Oxford University Press
Quarterly Review of Economics and Finance
Review of International Economics
Review of Development Economics
Scandinavian Journal of Economics

Scottish Journal of Political Economy
University of Michigan Press
World Bank Economic Review
World Economy
World Trade Review

Research Grants

“Framework contract to provide economic analysis in support of trade negotiations and trade policy issues,” a European Commission framework contract for policy research administered through CEPR, 2011-2014.

“Impacts quantification of global changes,” a European Commission ITN (Marie-Curie) program grant under the 7th Research Framework, 2011-2014, grant number 266992.

“Globalization, Investment, and Services Trade,” a European Commission ITN (Marie-Curie) program grant under the 7th Research Framework, 2008-2012 – coordinated through the University of Linz and CEPR.

“Services Trade, FDI, and Migration,” World Bank funded research project managed through CEPR and the Institute for International and Development Economics, 2005-2006.

“Trade, Industrialization and Development,” Tinbergen Institute partnership managed through CEPR and the London School of Economics, a European Commission RTN program grant, 2002-2006.

“Economic Geography of Europe: Testing, Measurement, and Policy Simulation,” Tinbergen Institute partnership managed through CEPR and the Norwegian School of Business and Economics, a European Commission RTN program grant, 2000-2004.

“Climate Change Policy and Global Trade,” Tinbergen Institute partnership managed through the University of Mannheim, a European Commission research and technological development grant, 2000-2002.

“European Trade Study Group: Networking Grant,” awarded by and administered through the European Science Foundation, 1999-2002.

“Assessment of the Usefulness of the GTAP framework for the Policy Analysis from a European Perspective,” European Commission FAIR project, administered by the LEI-DLO, 1998-2000.

Papers

“Market Structure in CGE Models of International Trade.” In *Handbook of Computable General Equilibrium Models*, eds. P. Dixon and D. Jorgenson. Amsterdam: North Holland/Elsevier, forthcoming. (with M. Manchin and W. Martin)

“Trade and Investment in Services in CGE Models.” In *Handbook of Computable General Equilibrium Models*, eds. P. Dixon and D. Jorgenson. Amsterdam: North Holland/Elsevier, forthcoming. (with E. Christen and B. Hoekman)

- "Household Inequality, Social Welfare, and Trade." *Journal of Development Economics* 96, no. 2 (November 2011): 422-431. (with Hugo Rojas-Romagosa)
- "Computable General Equilibrium Models of International Trade." In *Palgrave Handbook of International Trade*, eds. D. Berhofen et al. United Kingdom: Palgrave Macmillan, 2011. (with Will Martin)
- "International Trade and Policy in Services" *Journal of Economic Literature* 48, no. 3 (September 2010): 642-692. (with B. Hoekman)
- "Market Structure and Market Access." *The World Economy* 33, no. 7 (July 2010): 873–893. (with I. Wooton)
- "Ex Ante Assessment of the Welfare Impacts of Trade Reforms with Numerical Models." In *New Developments in Computable General Equilibrium Analysis for Trade Policy*, ed. John Gilbert. Frontiers of Economics and Globalization, Volume 7. Emerald Group Publishing Limited, 2010. (with Will Martin)
- "Trade, Economic Structure and the Great Recession: The Example of Central, Eastern and Southeastern Europe." *Focus on European Economic Integration* Q1 (February 2010): 67-72.
- "China's Experience under the Multi-Fiber Arrangement (MFA) and the Agreement on Textiles and Clothing (ATC): Observations and Comments." In *China's Growing Role in World Trade*, eds. R.C. Feenstra and S-J Wei. University of Chicago Press, 2010. (with Julia Wörz)
- "Non-Linear Panel Estimation of Import Quotas: the Evolution of Quota Premiums Under the ATC." *Journal of International Economics* 78, no. 2 (July 2009): 181-191. (with Julia Wörz)
- "The Strength of Cross-Border Linkages Between U.S. and Canadian Industry." In *Trade Policy Research 2007*, ed. Dan Ciuriak. Canada: Ministry of Public Works and Government Services, 2008. (with L. Baughman)
- "Producer Services, Manufacturing Linkages, and Trade." *Journal of Industry, Competition and Trade* 8, no. 3 (December 2008): 199-229. (with Julia Wörz)
- "Economic Implications of Asian Integration." *Global Economy Journal* 8, no. 3 (2008): 1-48. (with Ganeshan Wignaraja)
- "U.S. Countervailing Duty Investigation of DRAMS." *World Trade Review* 7, no. 1 (April 2008): 219-229.
- "Antitrust in Open Economies." In *The Political Economy of Antitrust*, eds. J. V. Ghosal and J. Stennek. Amsterdam: North-Holland Press, 2008. (with N. David Palmetier)
- "U.S.-Canadian Trade and U.S. State-Level Production and Employment: An Update," In *Trade Policy Research 2006*, ed. Dan Ciuriak. Canada: Minister of Public Works and Government Services, 2007. (with L. Baughman)
- "Preference Erosion and Multilateral Trade Liberalization." *World Bank Economic Review* 20, no. 2 (2006): 197-216. (with B. Hoemkan and M. Manchin)

- “Macroeconomic Determinants of Antidumping in Mexico.” *Review of Development Economics*, 2006. (with G. Niels)
- “Preferential Trade Arrangements and the Pattern of Production and Trade when Inputs are Differentiated.” In *Economics of Regional Trade Agreements*, eds. O. Cadot *et al.* Oxford University Press, 2006.
- “The Doha Round and Developing Countries.” *Economic Policy*, 2005. (with H. van Meijl and F. van Tongeren)
- “EU Developing Country FTAs: Overview and Analysis.” *World Development* 33, no. 10 (2005). (with M. McQueen, and G. Wignaraja)
- “Choosing Formulas for Market Access Negotiation: Efficiency and Market Access Considerations.” In *Trade Policy Reforms and Development*, Vol. 2 (Essays in Honour of Peter Lloyd, ed. S. Jayasuriya ed. London: E. Elgar, 2005. (with W. Martin and V. Manole)
- “Liberalizing Quotas on Textiles and Clothing: Has the ATC Really Worked?” In *The Effects of Non-Tariff Measures and Trade Facilitation*, eds. P. Dee and M. Ferrantino. World Scientific/APEC Secretariat, 2005. (with D. Spinanger)
- “Accession of Turkey to the European Union: Market Access and Regulatory Issues.” In *Turkey: Economic Reform and Accession to the European Union*, eds. B. Hokeman and S. Togan. Washington, DC: World Bank, 2005.
- “General Equilibrium Studies of Multilateral Trade Negotiations: Do They Really Help?” In *The Political Economy of Policy Reform*, eds. D. Nelson and M. Finger. Amsterdam: Elsevier/North-Holland.
- “U.S.-Canadian Trade and U.S. State-Level Production and Employment.” In *Trade Policy Research 2004*, eds. John M. Curtis and Dan Ciuriak. Canada: Ministry of Public Works and Government Services, 2004. (with L. Baughman)
- “Assessing the Impact of Trade Policy on Labor Markets and Production.” *Economie Internationale* 3Q (2004):27-47.
- “Commercial Policy Variability, Bindings, and Market Access.” *European Economic Review* 48, No.3 (June 2004): 665-679. (with W. Martin)
- “Regulated Efficiency, World Trade Organization Accession, and the Motor Vehicle Sector in China.” *The World Bank Economic Review* 18 (2004): 85-104. (with D. Spinanger)
- “WTO Accession and the Structure of the Chinese Auto Industry.” In *China and the WTO*, ed. W. Martin. Oxford University Press and World Bank, 2004. (with D. Spinanger)
- “Agricultural and Non-Agricultural Liberalization in the Millennium Round.” In *Agriculture and the New Trade Agenda from a Development Perspective*, eds. M.D. Ingco and L.A. Winters. Cambridge: Cambridge University Press, 2004. (with K. Anderson, T. Hertel, B. Hoekman, and W. Martin)
- “A Computational General Equilibrium Model for Climate Change.” In *Climate Change Policy and Global Trade*, eds. C. Böhringer and A. Löschel. Springer-Verlag., 2004. (with C. Böhringer and A. Löschel)

- "The Ethier Model of Trade and Specialization." In *The Monopolistic Competition Revolution in Retrospect*, eds. S. Brakman and B.J. Heijdra. Cambridge University Press, 2004. (with D. Nelson)
- "Formula Approaches to Market Access Negotiations." *World Economy* 26, no. 1 (January 2003): 1-28. (with W. Martin)
- "A Geometry of Specialization." *The Economic Journal* 112, no. 481 (July 2002): 649-678. (with D. Nelson)
- "Factor Mobility, Economic Integration, and the Location of Industry." In *Economic Impact of EU Membership on Entrants: New Methods and Issues*, eds. R.E. Baldwin and A. Brunetti. Boston/Dordrecht/London: Academic Publishers, 2002.
- "Binding Tariffs: Why Do it?" In *Development, Trade, and the WTO: A Handbook*, eds. B. Hoekman et al. Washington, DC: The World Bank, 2002. (with W. Martin)
- "The Cost of Rich (and Poor) Country Protection to Developing Countries." *Journal of African Economies* 10, no. 3 (2001): 227-257. (with K. Anderson, B. Dimaranan, T. Hertel, B. Hoekman, and W. Martin)
- "Trade and Competition in Shipping Services and the GATS." *Review of International Economics* 9, no. 2 (May 2001): 249-261. (with I. Wooton)
- "Trade Policy Transparency and Investor Confidence -- the Implications of an Effective Trade Policy Review Mechanism." *Review of International Economics* 9, no. 2 (May 2001): 303-316.
- "Trade, Technology, and Wages: General Equilibrium Mechanics." In *Globalization and Labour Markets*, eds. D. Nelson and D. Greenaway. Edward Elgar Publishing, 2001. (with D. Nelson)
- "Maximizing the Benefits of the TPRM for Developing Countries." In *Developing Countries and the WTO: a Proactive Agenda*, eds. B. Hoekman and W. Martin. Oxford: Blackwell Publishers, 2000.
- "Maximizaci3n de los beneficios de los mecanismos de revisi3n de pol3ticas comerciales para pa3ses en desarrollo." In *La Nuevo Agenda de Comercio en la OMC*, eds. M. Olarreaga and R. Rocha. World Bank and Universidad del Rosario, 2000.
- "Assessment of the usefulness of GTAP for Analysing Multilateral Trade Liberalisation." In *Assessment of the GTAP Modelling Framework for Policy Analyses from a European Perspective*, eds. S. E. Frandsen and M.H.J. Staehr. K3benhavn: Statens Jordbrugs- og Fiskeri3konomiske Institut, 2000. (with Rombout, M., Vaittinen, R., and L. Kerkela)
- "Services Liberalization and Market Structure," In *Services in the International Economy*, ed. R. Stern. Univ. of Michigan Press, 2000. (with I. Wooton)
- "Financial Services Trade and Competition." In *The Internationalization of Financial Services*, eds. S. Claessons and M. Jansen, eds. The Hague: Kluwer, 2000. (with F. Eschenbach and L. Schuknecht)

- “How Important Are Trade Defence Measures and NTBs for LDCs: Comment.” In *Multilateralism and Regionalism in the Post-Uruguay Round Era -- What Role for the EU?*, eds. O. Memedovic, A. Kuyvenhoven, and W. Molle. Dordrecht: Kluwer Academic Publishers, 1999.
- “Is It Time for a TRAMP? Quantitative Perspectives on Transatlantic Liberalization.” In *Transatlantic Relations in a Global Economy*, eds. O.G. Mayer and H-E Scharrer. Hamburg: Nomos Verlagsgesellschaft, 1999. (with R.E. Baldwin)
- “Trade Policy and the Capital Stock in a Multilateral Framework.” In *Dynamic Issue in Applied Commercial Policy Analysis*, eds. R.E. Baldwin and J.F. Francois. Cambridge University Press, 1999. (with B.J. McDonald and H. Nordstrom)
- “Transition Dynamics and Trade Policy Reform in Developing Countries.” In *Dynamic Issue in Applied Commercial Policy Analysis*, eds. R.E. Baldwin and J.F. Francois. Cambridge University Press, 1999. (with H. Nordstrom and C.R. Shiells)
- “Commercial Policy and North-South Migration.” In *Dynamic Issue in Applied Commercial Policy Analysis*, eds. R.E. Baldwin and J.F. Francois. Cambridge University Press, 1999. (with D. Nelson)
- “Trade, Technology, and Wages: General Equilibrium Mechanics.” *The Economic Journal* 108, no. 450 (September 1998): 1483-99. (with D. Nelson)
- “Commercial Links Between Western Europe and East Asia: Retrospect and Prospect.” In *Europe, East Asia, and APEC*, eds. P. Drysdale and D. Vines. Cambridge University Press, 1998. (with K. Anderson)
- “Scale Economies, Imperfect Competition, and the Eastern Expansion of the EU.” In *Economic Transition and the Greening of Policies*, eds. Brockmeier et al. Wissenschaftsverlag Vauk Kiel, 1998.
- “Costs and Benefits of EU Enlargement.” *Economic Policy* no. 24 (April 1997). (with R. E. Baldwin and R.E. Portes)
- “The Uruguay Round: A Global General Equilibrium Assessment.” In *East Asian Trade After the Uruguay Round*, ed. D. Robertson. Cambridge University Press, 1997. (with B.J. McDonald, and H. Nordstrom)
- “Public Procurement: A Post-Uruguay Round Perspective.” In *Law and Policy in Public Purchasing*, eds. B. Hoekman and P. Mavroidis. The University of Michigan Press, 1997. (with D. Nelson, and N.D. Palmeter)
- “External Bindings and the Credibility of Reform.” In *Regional Partners in Global Markets*, eds. A. Galal and B. Hoekman. Centre for Economic Policy Research, 1997.
- “Partial Equilibrium Modeling.” In *Applied Methods for Trade Policy Analysis: A Handbook*, eds. J.F. Francois and K.A. Reinert. Cambridge University Press, 1997. (with H.K. Hall)
- “Scale Economies and Imperfect Competition.” In *Applied Methods for Trade Policy Analysis: A Handbook*, eds. J.F. Francois and K.A. Reinert. Cambridge University Press, 1997. (with D.W. Roland-Holst)

- “Capital Accumulation in Applied Trade Models.” In *Applied Methods for Trade Policy Analysis: A Handbook*, eds. J.F. Francois and K.A. Reinert. Cambridge University Press, 1997. (with B.J. McDonald, and H. Nordstrom)
- “Tariff Bindings and Rules as Trade Liberalization.” In *Quiet Pioneering: a festschrift for Robert Stern*, ed. Keith Maskus. University of Michigan Press, 1997. (with W. Martin)
- “A Comment on the Impact of the Multifibre Arrangement Phaseout on the Asian Economies.” In *The Global Trading System and Developing Asia*, eds. A. Panagariya, M.G. Quimbra, and N. Rao. Asian Development Bank, Oxford University Press, 1997.
- “Commercial Policy and the Domestic Carrying Trade.” *Canadian Journal of Economics* 29, no. 1 (February 1996): 181-98. (with H. Arce, J. Flynn, and K.A. Reinert)
- “The Role of Services in the Structure of Production and Trade: Stylized Facts from a Cross-Country Analysis.” *Asia-Pacific Economic Review* 2, no. 1 (May 1996). (with K.A. Reinert)
- “Aggregate Demand Shifts, Income Distribution, and the Linder Hypothesis.” *Review of Economics and Statistics* 78, no. 2 (May 1996): 244-50. (with S. Kaplan)
- “Trade, Labour Force Growth and Wages.” *The Economic Journal* 106 (November 1996): 1586-1609.
- “The Uruguay Round: A Numerically Based Qualitative Assessment.” In *The Uruguay Round and Developing Countries*, eds. W. Martin and A Winters. Cambridge University Press, 1996. (with B.J. McDonald and H. Nordstrom)
- “The Uruguay Round and Market Access: Opportunities and Challenges for Developing Countries.” In *The Uruguay Round and Developing Countries*, eds. W. Martin and A Winters. Cambridge University Press, 1996. (with R. Blackhurst and A. Enders)
- “Assessing the Uruguay Round.” In *The Uruguay Round and Developing Countries*, eds. W. Martin and A Winters. Cambridge University Press, 1996. (with B.J. McDonald and H. Nordstrom)
- “Dynamic Implications of International Trade in Financial Services.” *International Economic Journal* 9, no. 3 (Autumn 1995).
- “The Role of Services in U.S. Production and Trade: An Analysis of Social Accounting Data for the 1980s.” In *The Service Quality and Productivity Challenge*, ed. P. Harker. Kluwer Academic Press, 1995. (with K.A. Reinert)
- “Assessing the Effects of NAFTA: Economy-Wide Models of North American Trade Liberalization.” In *NAFTA and Trade Liberalization in the Americas*, ed. E. Echeverri-Carroll. Austin: University of Texas, 1995.
- “Global Production and Trade: Factor Migration and Commercial Policy with International Scale Economies.” *International Economic Review* 35, no. 3 (August 1994): 565-81.
- “Applied General Equilibrium Models of North American Free Trade: An Introduction.” In *Modelling Trade Policy: Applied General Equilibrium Assessments of North American Free Trade*. Cambridge: Cambridge University Press, 1994. (with C.R. Shiells)

- “Explaining the Pattern of Trade in Producer Services.” *International Economic Journal* 7, no. 3 (Autumn 1993): 1-9.
- “Models for Government Trade Policy Analysis: A Survey of Methods.” *Atlantic Economic Journal* 2, no. 1 (January 1992): 80-85. (with K.A. Reinert)
- “Countervailing the Effects of Subsidies: An Economic Analysis.” *Journal of World Trade* (February 1992): 5-13.
- “Optimal Commercial Policy with International Returns to Scale.” *Canadian Journal of Economics* 25, no. 1 (February 1992): 184-95.
- “Trade Liberalization in a Multilateral-Dominated Industry: Comment.” In *Economy-Wide Modelling of a NAFTA*. USITC Publication 2508. Washington, DC: U.S. International Trade Commission, 1992.
- “Telecommunications Network Quality and Export Performance.” In *Regional Interests and Global Issues: The Challenge of Telecommunications Integration for the Pacific*, eds. Mark D. Lofstrom and Dan J. Wedemeyer. Pacific Telecommunications Council, 1992. (with K. Boatman)
- “Conceptual and Administrative Biases in the Administration of the Countervailing Duty Laws.” In *Down in the Dumps: The Administration of the Unfair Trade Laws*, eds. Richard Boltuck and Robert Litan. Washington, DC: The Brookings Institute, 1991. (with N.D. Palmetier, and J. Anspacher)
- “The Economic Implications of the Administration of the U.S. Unfair Trade Laws.” In *Down in the Dumps: The Administration of the Unfair Trade Laws*, eds. Richard Boltuck and Robert Litan. Washington, DC: The Brookings Institute, 1991. (with R. Boltuck and S. Kaplan)
- “Trade in Producer Services and Returns Due to Specialization under Monopolistic Competition.” *Canadian Journal of Economics* 23, no. 1 (February 1990).
- “Producer Services, Scale, and the Division of Labor.” *Oxford Economic Papers* 42, no. 4 (October 1990): 715-29.
- “Trade in Nontradables: Proximity Requirements and the Pattern of Trade in Services.” *Journal of Economic Integration* 5, no. 1 (Spring 1990): 31-45.
- “Measuring Homeownership Costs: Owners’ Estimates of Implicit Rents and the Relative Importance of Rental Equivalence in the Consumer Price Index.” *Real Estate Economics* (formerly *AREUA Journal*), 1989.

Books:

- Trade Policy and the World Economy*. Singapore: World Scientific Publishing, forthcoming 2012.
- Globalization, Growth, and Services*. Singapore: World Scientific Publishing, forthcoming 2012.

Pan-Asian Integration: Linking East and South Asia. New York: Palgrave Macmillan, 2009. (with G. Wignaraja)

National Strategies For Regional Integration: South and East Asian Case Studies. Anthem Press, 2009. (with G. Wignaraja)

The Next WTO Round: North-South Stakes in New Market Access Negotiations. Adelaide: CIES Adelaide and the Tinbergen Institute, 2001.

Dynamic Issue in Applied Commercial Policy Analysis. Cambridge: Cambridge University Press, 1999. (ed. with R. E. Baldwin)

Economic Transition and the Greening of Policies. Wissenschaftsverlag Vauk Kiel AG, 1998. (with M. Brockmeier, T.W. Hertel and P. Michael Schmitz)

Applied Methods for Trade Policy Analysis: A Handbook. Cambridge: Cambridge University Press, 1997-1998. (ed. With K.A. Reinert)

Modelling Trade Policy: Applied General Equilibrium Assessments of North American Free Trade. Cambridge: Cambridge University Press, 1994. (ed. With C.R. Shiells)

Trade in Producer Services and the Realization of Returns Due to Specialization. 1988. Doctoral diss., University of Maryland.

Discussion papers

"Model Simulations for Trade Policy Analysis: the Impact of Potential Trade Agreements on Austria." FIW Research Reports Series III-005, Forschungsschwerpunkt Internationale Wirtschaft/Research Centre International Economics, 2011. (with Olga Pindyuk)

"The Impact of Trade Liberalisation on Jobs and Growth: Technical Note." OECD Trade Policy Working Papers 107, Organization for Economic Cooperation and Development, 2010.

"Modes of Delivery in Services." CEPR Discussion Paper, Centre for Economic Policy Research, 2010. (with E. Christen)

"EU-South Korea FTA – Economic Impact for the EU and Austria." FIW Policy Brief Series 010, Forschungsschwerpunkt Internationale Wirtschaft/Research Centre International Economics,, 2011. (with Fritz Breuss)

"Austrian Linkages to the European Economy and the Transmission Mechanisms of Economic Crisis." FIW Research Reports Series III-006, Forschungsschwerpunkt Internationale Wirtschaft/Research Centre International Economics,, 2010. (with Mario Holzner and Olga Pindyuk)

"China's foreign Oil Policy: Genesis, Deployment and Selected Effects." FIW Research Reports Series II-003, Forschungsschwerpunkt Internationale Wirtschaft/Research Centre International Economics,, 2010. (with Edward Hunter Christie, Waltraut Urban and Franz Wirl)

"AUSTRIA 2020: The Impact of Medium-Term Global Trends on the Austrian Economy." FIW Research Reports Series II-004, Forschungsschwerpunkt Internationale

- Wirtschaft/Research Centre International Economics,, 2010. (with Edward Christie, Mario Holzner, Sebastian Leitner and Olga Pindyuk)
- “Great Expectations: Ex Ante Assessment of the Welfare Impacts of Trade Reforms.” Research, World Bank, 2009. (with Will Martin)
- “Global Simulation Analysis of Industry-Level Trade Policy: the GSIM Model.” IIDE Discussion Papers 20090803, Institute for International and Development Economics, 2009. (with K. Hall)
- “Trade Impact Assessment (Trade SIA) of an EU-ASEAN Free Trade Agreement.” IIDE Discussion Papers 20090801, Institute for International and Development Economics, 2009. (with Hanna Norberg, Miriam Manchin, Annette Pelkmans Balaoing)
- “Services Trade and Policy.” CEPR Discussion Paper 7617, Centre for Economic Policy Research, 2009. (with Bernard Hoekman)
- “Dynamic Factor Price Equalization & International Convergence.” CEPR Discussion Paper 7065, Centre for Economic Policy Research, 2008. (with Clint R. Shiells)
- “Cross-Border Trade and FDI in Services.” CEPR Discussion Paper 7074, Centre for Economic Policy Research, 2008. (with Carmen Fillat Castejón and Julia Woerz)
- “Endogenous Protection in General Equilibrium: Estimating Political Weights in the EU.” CEPR Discussion Paper 6979, Centre for Economic Policy Research, 2008. (with Douglas Nelson and Annette Pelkmans-Balaoing)
- “Economic Implications of Deeper Asian Integration.” CEPR Discussion Paper 6976, Centre for Economic Policy Research, 2008. (with Ganeshan Wignarajan)
- “Heterogeneous Firms, the Structure of Industry, and Trade under Oligopoly.” CEPR Discussion Paper 6956, Centre for Economic Policy Research, 2008. (with Eddy Bekkers)
- “Producer Services, Manufacturing Linkages, and Trade.” CEPR Discussion Paper, Centre for Economic Policy Research, 2007. (with Julia Woerz)
- “Market Structure and Market Access.” World Bank Policy Research Working Paper No. 4151, The World Bank, 2007. (with Ian Wooton)
- “Institutions, Infrastructure, and Trade.” World Bank Policy Research Working Paper No. 4152, World Bank, 2007 and CEPR Discussion Paper, Centre for Economic Policy Research, 2007. (with Miriam Manchin)
- “Antitrust in Open Economies.” CEPR Discussion Paper, Centre for Economic Policy Research, 2006. (with H. Horn)
- “Rags in the High Rent District: The Evolution of Quota Rents in Textiles and Clothing.” CEPR Discussion Paper 5477, Centre for Economic Policy Research, 2006. (with J. Woerz)
- “The Construction and Interpretation of Combined Cross-Section and Time-Series Inequality Datasets.” CEPR Discussion Paper 5214, Centre for Economic Policy Research, 2005. (with Hugo Rojas-Romagosa)

- “Preference Erosion and Multilateral Trade Liberalization.” CEPR Discussion Paper 5153, Centre for Economic Policy Research, 2005. (with Bernard Hoekman and Miriam Manchin)
- “Preferential Trade Arrangements and the Pattern of Production and Trade when Inputs Are Differentiated.” CEPR Discussion Paper 5144, Centre for Economic Policy Research, 2005.
- “Market Structure in Services and Market Access in Goods.” CEPR Discussion Paper 5135, Centre for Economic Policy Research, 2005. (with Ian Wooton)
- “Choosing Formulas for Market Access Negotiation: Efficiency and Market Access Considerations.” Policy Research Working Paper Series 3474, The World Bank, 2005. (with Will Martin and Vlad Manole)
- “National and International Income Dispersion and Aggregate Expenditures.” Tinbergen Institute Discussion Paper, 2004. (with C. Fillat)
- “Household Inequality, Welfare and the Setting of Trade Policy.” CEPR Discussion Paper 4624, Centre for Economic Policy Research, 2004. (with Hugo Rojas-Romagosa)
- “Regulated Efficiency, World Trade Organization Accession and the Motor Vehicle Sector in China.” CEPR Discussion Paper 4439, Centre for Economic Policy Research, 2004. (with Dean Spinanger)
- “Trade Policy and the Household Distribution of Income CEPR Discussion Paper 4436, Centre for Economic Policy Research, 2004. (with Hugo Rojas-Romagosa)
- “Globalization, Roundaboutness and Relative Wages.” CEPR Discussion Paper 4406, Centre for Economic Policy Research, 2004. (with Kevin Blaine Grier and Douglas Nelson)
- “Political Influence in a New Anti-Dumping Regime: Evidence from Mexico.” CEPR Discussion Paper 4297, Centre for Economic Policy Research, 2004. (with Gunnar Niels)
- “Trade Liberalization and Developing Countries Under the Doha Round.” CEPR Discussion Paper 4032, Centre for Economic Policy Research, 2004. (with Hans van Meijl and Frank van Tongeren)
- “Business Cycles, the Current Account and Administered Protection in Mexico.” CEPR Discussion Paper 3981, Centre for Economic Policy Research, 2003. (with Gunnar Niels)
- “Formula Approaches for Market Access Negotiations.” CEPR Discussion Paper 3720, Centre for Economic Policy Research, 2003. (with Will Martin)
- “The Cost of Rich (and Poor) Country Protection to Developing Countries.” Center for International Economic Studies Discussion Paper No. 0136, 2002. (with Kym Anderson, Betina Dimaranan, Thomas W. Hertel, Bernard Hoekman and Will Martin)
- “Financial Sector Competition, Services Trade, and Growth.” CEPR Discussion Paper 3573, Centre for Economic Policy Research, 2002. (with Felix Eschenbach)
- “Commercial Policy Variability, Bindings and Market Access.” CEPR Discussion Paper 3294, Centre for Economic Policy Research, 2002. (with Will Martin)

- "Market Structure, Trade Liberalization, and the GATS." CEPR Discussion Paper 2669, Centre for Economic Policy Research, 2001. (with Ian Wooton)
- "Factor Mobility, Economic Integration and the Location of Industry." Center for International Economic Studies Working Paper No. 130, 2001.
- "Flexible Estimation and Inference Within General Equilibrium Systems." Center for International Economic Studies Working Paper No. 129, 2001.
- "Preferential Trade Arrangements, Induced Investment, and National Income in a Heckscher-Ohlin-Ramsey Model CEPR Discussion Paper 2535, Centre for Economic Policy Research, 2001. (with Machiel Rombout)
- "Victims of Progress: Economic Integration, Specialization and Wages for Unskilled Labour." CEPR Discussion Paper 2527, Centre for Economic Policy Research, 2001. (with Doug R Nelson)
- "The Cost of EU Trade Protection in Textiles and Clothing." Working Papers 997, Kiel Institute for World Economics, 2000. (with Hans H. Glismann and Dean Spinanger)
- "Agriculture and Non-Agricultural Liberalization in the Millennium Round." Center for International Economic Studies Working Paper No. 16, 2000. (with Thomas W. Hertel , Kym Anderson , and Will Martin)
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