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Current positions:

President, The Trade Partnership, 1991 to present.

President, Trade Partnership Worldwide, LLC, 2000 to present.

Selected past positions:

Senior Economist, C & M International Ltd., Washington, DC, 1988 to 1991.

Senior Economist, Mudge Rose Guthrie Alexander & Ferdon, Washington, DC, 1984 to 1988.

Economist, National Planning Association, Washington, DC, 1978 to 1984.

Education:

M.A. in economics, 1978, Columbia University.

B.S.F.S. in international economics 1977, Georgetown University, School of Foreign Service.

Selected research and publications:

The strength of cross-border linkages between US and Canadian industry. 2008.
In *Trade policy research 2007*, ed. Dan Ciuriak, 123-156. Canada:
Ministry of Public Works and Government Services. (with J. Francois)

*A quantification of the economic effects of the February 2008 draft NAMA text:
Summary of results*. 2008. Washington, DC: German Marshall Fund of the
United States. (with J. Francois)

*Trade and American jobs: The impact of trade on U.S. and state-level
employment*. 2007. Washington, DC: Business Roundtable. (with J. Francois)

*The role of China in the competitiveness of the U.S. consumer electronics
industry*. 2006. Arlington, Virginia: Consumer Electronics Association. (with J.
Francois)

- U.S.-Canadian trade and U.S. state-level production and employment: An update. 2007. In *Trade policy research 2006*, ed. Dan Ciuriak, 159-186. Canada: Minister of Public Works and Government Services. (with J. Francois)
- Impact of imports from China on U.S. employment*. 2005. Washington, DC: National Retail Federation. (with J. Francois)
- U.S.-Canadian trade and U.S. state-level production and employment. 2004. In *Trade policy research 2004*, ed. John M. Curtis and Dan Ciuriak, 265-286. Canada: Ministry of Public Works and Government Services. (with J. Francois)
- A current assessment of the health of the U.S. textile and apparel industries: On life support or a case of the sniffles? Unpublished paper, October 2004
- The unintended consequences of U.S. steel import tariffs: A quantification of the impact during 2002*. 2003. Washington, DC: Consuming Industries Trade Action Coalition. (with J. Francois)
- Estimated economic effects of proposed import relief remedies for steel*. 2001. Washington, DC: Consuming Industries Trade Action Coalition. (with J. Francois)
- Estimated effects on the United States and Bangladesh of liberalizing U.S. barriers to apparel imports*. 2001. Dhaka, Bangladesh: Bangladesh Garment Manufacturers Association. (with J. Francois and D. Spinanger)
- FTAA, blueprint for prosperity: Building on NAFTA's success*. 2001. Washington, DC: Council of the Americas. (with J. Francois and D. Spinanger)
- Costs to American consuming industries of steel quotas and taxes*. 2001. Washington, DC: Consuming Industries Trade Action Coalition. (with J. Francois)
- African Growth and Opportunity Act Implementation Guide*. 2000. (with the Office of the U.S. Trade Representative)
- Retailing. 2000. In *U.S. industry & trade outlook 2000*, ed. The McGraw-Hill Companies and U.S. Department of Commerce, 42-1-42-8. New York: The McGraw-Hill Companies.
- Barriers to Wool Fibre Products Trade*. 2000. Canberra: Centre for International Economics and Wool Council of Australia. (with Centre for International Economics)

The U.S. Wool Industries: A Brief History of Protection and Assessment of Current Trends. 1999. Geneva: International Textiles and Clothing Bureau.

Window-dressing in the ATC? *World Economy* 20 (July 1997):407-433. (with R. Mirus, M. E. Morkre and D. Spinanger)

Prospects for Exporting Textiles and Clothing to the United States over the Next Decade. 1997. Geneva: International Textiles and Clothing Bureau.

Of tyre cords, ties and tents: Window-dressing in the ATC? September 1996. ITC Working Paper No. 8, Hong Kong Polytechnic University, Institute of Textiles and Clothing. (with R. Mirus, M. Morkre and D. Spinanger).

The case against quota auctioning. *World Economy* 11 (September 1988):397-415.

The Textile and Apparel Trade Act: Saving jobs at a cost of \$4 million each. *Heritage Foundation Issue Bulletin* (July 1986).

How to succeed in business: The Japanese "method." *Looking Ahead* (September 1983).

U.S. economic policies affecting industrial trade: A quantitative assessment. 1983. Washington, DC: National Planning Association. (with P. Morici)

Automobiles. In *The newly industrializing countries: Trade and adjustment*, ed. Louis Turner and Neil McMullen, 69-93. 1982. London: George Allen & Unwin (Publishers) Ltd. (with N. McMullen)

Reacting to Change. *New International Realities* (March 1982).

North vs. south: Is the automobile industry a casualty? *New International Realities* (August 1981).

Controlling inflation, growth and money: A reconsideration of the evidence. *New International Realities* (August 1981). (with N. McMullen)

Canada-United States Trade and Economic Interdependence. 1980. Washington, DC: National Planning Association. (with P. Morici).

The Relative Size of U.S. and Foreign-Based Multinational Corporations. *New International Realities* (July 1980).

The Politics of Trade. *New International Realities* (October 1979).

What Face Has the Future? *New International Realities* (April 1979).

The Outcome of the Multilateral Trade Negotiations. *New International Realities*
(April 1979).